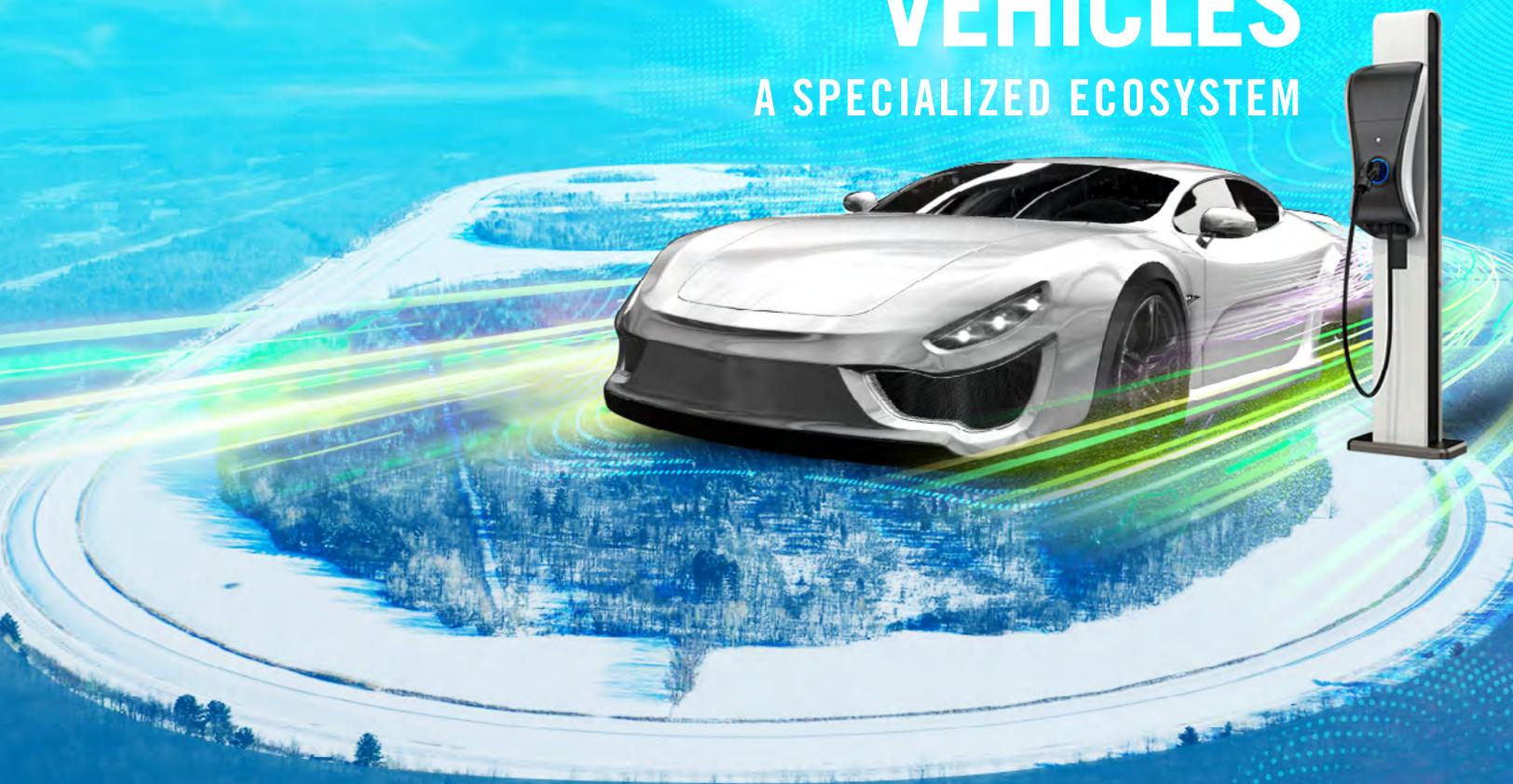


ELECTRIC AND SMART VEHICLES

A SPECIALIZED ECOSYSTEM



CANADIAN MARKET LEADER

STRATEGIC MINERALS

FAVOURABLE CLIMATE FOR TESTING

RENEWABLE ENERGY

LOW CARBON FOOTPRINT

WORLD RECOGNIZED AI HUB

EXPERTISE IN ENERGY STORAGE,
CONVERSION AND CHARGING

INTELLIGENT
TRANSPORTATION SYSTEMS

CANADIAN AND U.S.
CERTIFICATION

THE QUÉBEC ADVANTAGE



Québec 

 Investissement
Québec



FAVOURABLE CLIMATE FOR TESTING

Canada's only test and research centre



One of the only R&D centres in North America to provide **Canadian and U.S. certification**



+ 25 km of test tracks and surfaces



Environmental chambers between **-55 °C and +85 °C**

From crash tests in controlled conditions to testing in urban settings in a 50-km radius

Jalon^{mtl}
IVÉO

EXPERIMENTATION D'INNOVATIONS



PMG TECHNOLOGIES

SPECIALIZED ECOSYSTEM

Canadian market leader

+ 650 suppliers and major players

Specialty vehicles

Buses



Commercial



Recreational



Specialized



Enabling technologies

Mobility



AI hub



+ 75 centres of excellence



From resource

- Lithium (world's 3rd largest deposits)
- Cobalt
- Graphite
- Green aluminum
- Nickel
- Rare earths
- Titanium

To materials and storage solutions

- Active materials and components
- Cell production and assembly
- Storage and conversion
- Motorization
- Recycling

And charging

Canada's first public charging network

+ 1,800
charging stations

+ 2,500
stations by 2020



RENEWABLE, LOW-CARBON ENERGY

Hydroelectricity



99% clean, renewable energy



Some of the **lowest** and **most stable** electricity rates in North America



One of **the largest producers** of hydropower in the world



The IREQ Research Institute: Unique in North America
+ 850 patents/+ 400 researchers

Renewable natural gas



One of **North America's RNG leaders**



Several **RNG plants** in the works



One of the **world's largest biomethanation plants**



Stable, regulated rates

ELECTRIC VEHICLES DEVELOPED IN QUÉBEC



BRP

The Québec know-how for motorized sports



YYC Link Passenger Shuttle

Design of a 100% electric shuttle for the Calgary airport by a Québec consortium



The Lion Electric Co.

The first all-electric class-8 truck sold in North America



Nova Bus

Volvo's subsidiary stands out with its all-electric urban buses

COMPETITIVE COSTS

Labour

34% ↓ than in the U.S.

16% ↓ than the G7 average

Electricity

36% ↓ than in the U.S.

49% ↓ than the G7 average

GENEROUS INCENTIVES

Corporate tax rate

26.6% in 2019

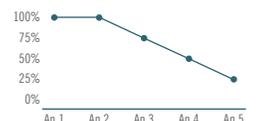
Research and development

14% fully refundable

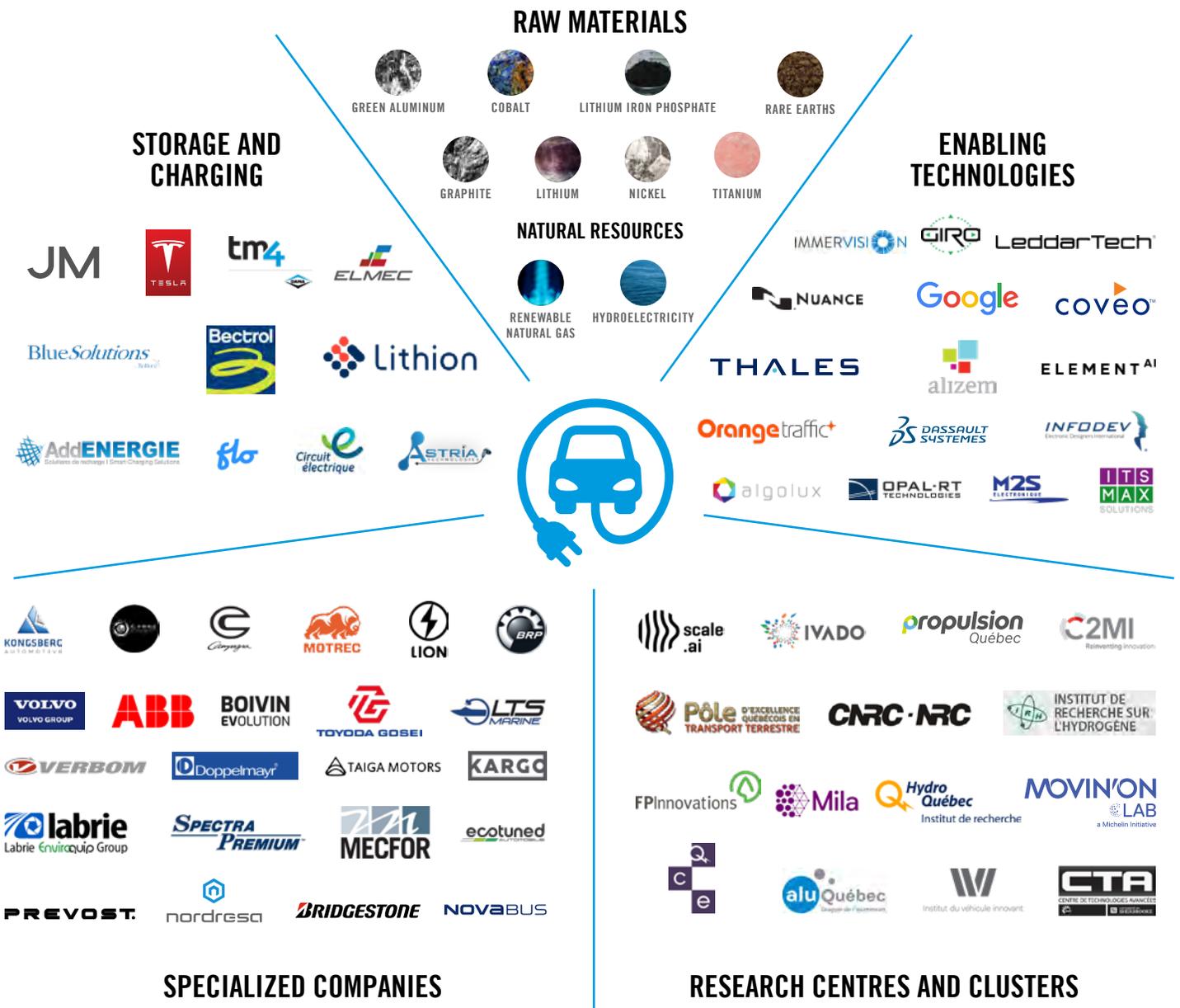
+ 15% from Canada

Foreign researchers and experts

5-year Québec personal income tax exemption



SMART AND ELECTRIC VEHICLE ECOSYSTEM*



*This ecosystem is not exhaustive.

INVESTISSEMENT QUÉBEC

We draw on our unique understanding of Québec's business environment to advise international companies interested in starting or expanding operations in Québec. Investissement Québec offers a full range of support services and financial solutions to international investors.



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