

## Additional Information

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### The new Investissement Québec in figures:

Total employees of the State-owned corporation: 972

Number of new talents, with the amalgamation of the MEI regional offices with IQ, Export Québec and CRIQ:

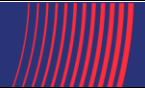
- Regional offices of the Ministère de l'Économie et de l'Innovation: 128
- Centre de recherche industrielle du Québec (CRIQ): 215 (including the Bureau de normalisation du Québec and iCRIQ)
- Export Québec: 58

### Consulting services offered through Investissement Québec's regional offices

- Accompagnement-conseil stratégique (ACS) program to support companies engaging in growth, market development or digital transformation.
- Individual operations that provide targeted coaching to deal with a specific problem.
- Réseau express operation to organize meetings with potential partners in a company's project.
- Referral services that target the most relevant partners.

### Financing services provided by Investissement Québec

- Adapted financing solutions to support all kinds of projects (need for working capital, marketing, purchase of equipment, expansion or modernization of a building):
  - loans at competitive rates;
  - loans in partnership with other lenders;
  - loan guarantees or lines of credit;
  - quasi-equity financing in the form of subordinated debt.
- Venture capital and investment funds:
  - direct investment in the growth of promising young companies at the start-up and post-start-up stage;
  - through various investment funds, indirect financing of high-potential businesses at the venture capital stages (seed, start-up, post-start-up), and also at various development capital stages (growth, buyout, business transfer).



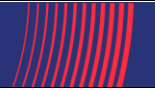
- Ressources Québec:
  - a full range of financial products to support mining projects that will have a structuring effect on Québec's economy, including investments in share capital, debentures and various kinds of loans;
  - support for companies at every stage of their natural resource exploration, development and processing projects or energy production, storage, transport and distribution projects.
- Development capital:
  - all kinds of operations appropriate for riskier projects, such as investments in share capital and venture loans.

### **Government programs administered by Investissement Québec as of June 18, 2020:**

- Export Program (PEX);
- Innovation Program, Component 1: Support for Innovation Projects;
- Support program for SMBs;
- Industry 4.0 Audit Program;
- Program to support the social economy (PSES) – Component 1: Support for the development of capital assets in the social economy

### **Other government programs already administered by Investissement Québec:**

- ESSOR, *Investment* component;
- ESSOR, Emergency financing for strategic companies component;
- ESSOR, Emergency financing due to COVID-19 component;
- Program supporting the development of tourist attractions (PADAT);
- Economic diversification fund for the Centre-du-Québec and Mauricie regions;
- Economic diversification fund for the des Sources RCM's territory;
- Economic diversification fund for the Appalaches RCM;
- Fund to support the economy of Lac-Mégantic;
- Program to support the capitalization of social economy businesses (CAES);
- Cooperative Buyout Support Program (PARC);
- BioMed Propulsion Program;
- Innovation Program, Component 2



### **Refundable tax credits administered by Investissement Québec:**

- Tax Credit for the Integration of IT in SMBs;
- Tax Credit for the Development of E-Business;
- Tax Credit for the Production of Multimedia Titles (general component and specialized component);
- Tax Credit for Gaspésie and Certain Maritime Regions of Québec;
- Tax Credit to Support Digital Transformation in Print Media Companies;
- Tax Credit to Support Print Media Companies.

### **Services offered by Investissement Québec – CRIQ**

- Attraction of foreign direct investment
  - Industrial productivity
  - Implementation of new technologies
  - Digital transformation
  - Industrial environmental performance
- Industrial innovation services
  - Future opportunities in innovation technological information management
  - Adoption of new technologies
  - Collaborative projects and partnerships in industrial innovation
- Simulation, test and analysis services
  - Marketing compliance standards
  - Product performance and compliance
  - Laboratory analyses

### **Services offered by Investissement Québec International**

- Attraction d'investissements directs étrangers :
  - Identification of and contact with international targets
  - International promotion of the strategic assets of Québec's regions
  - Welcoming investors to Québec
  - Establishing contacts with potential suppliers and purchasers
  - Support for Québec subsidiaries in obtaining international mandates

- Support for the internationalization of Québec companies
  - Evaluation of an export initiative
  - Development of an internationalization strategy
  - Identification of potential customers and markets
  - Support with an international project
  - Organization of trade missions

To see all the programs and services available, visit our website:

<https://www.investquebec.com/quebec>

The new IQ's regional presence:

## A Regional Network

**17 regions**  
**24 cities**  
**30 offices**

