AEROSPACE INDUSTRY ECOSYSTEM*



















RESEARCH CENTRES AND CLUSTERS















École des métiers













UNIVERSITIES AND TRAINING CENTRES

INVESTISSEMENT QUÉBEC

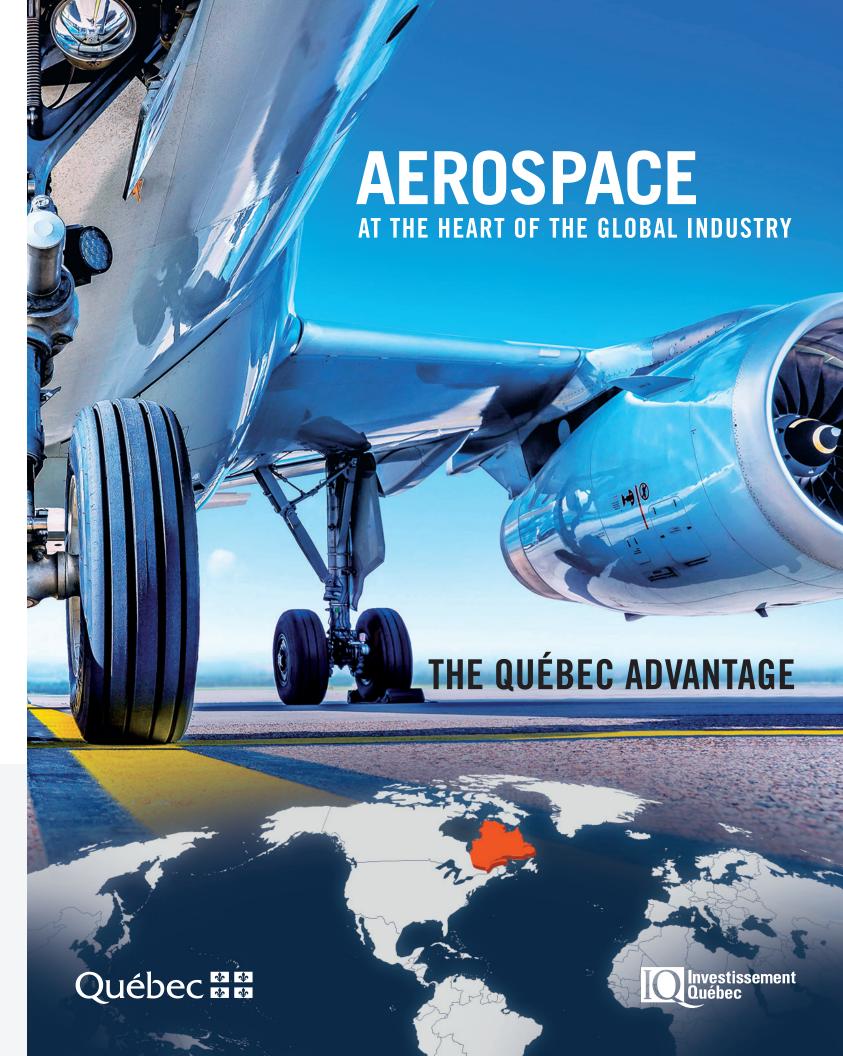
We draw on our unique understanding of Québec's business environment to advise international companies interested in starting or expanding operations in Québec. Investissement Québec offers a full range of support services and financial solutions to international investors.



INVESTQUEBEC.COM

CONTACT US

| Montréal | 1 866 870-0437 | Paris | +33 (0)1 40 67 85 00 |
|-------------|-----------------------|-----------|----------------------|
| Atlanta | 404 584-5340 | Stockholm | +46 8 453 30 00 |
| Chicago | 312 471-1127 | Beijing | +86 10 5139 4264 |
| Los Angeles | 310 209-3332 | Mumbai | +91 22 6749-4486 |
| New York | 212 843-0996 | Seoul | +82 2 3703 7712 |
| London | +44 20 7766 5900 | Tokyo | +81 3 5733-4588 |
| Munich | +49 (0)89 25 54 931 0 | | |



^{*}This ecosystem is not exhaustive.

CANADIAN MARKET LEADER



Over **50%** of industry sales



5 70% of R&D activities



80% of Québec's production is exported outside Canada



Free-trade agreements: access to 1.4 billion consumers





















Comprehensive and Progressive Agreement for Trans-Pacific Partnership (11 countries)

Comprehensive Economic and Trade Agreement

COMPLETE ECOSYSTEM

5 PRIME CONTRACTORS











AIRBUS

- 185 suppliers

EQUIPMENT MANUFACTURERS, INTEGRATORS AND MROS













From advanced training

- École nationale d'aéronautique: North America's leader in technical training
- École des métiers de l'aérospatiale de Montréal: First school-plant in Canada
- Master's degree in aerospace engineering: Offered by all 6 universities
- 4,500 new graduates/year

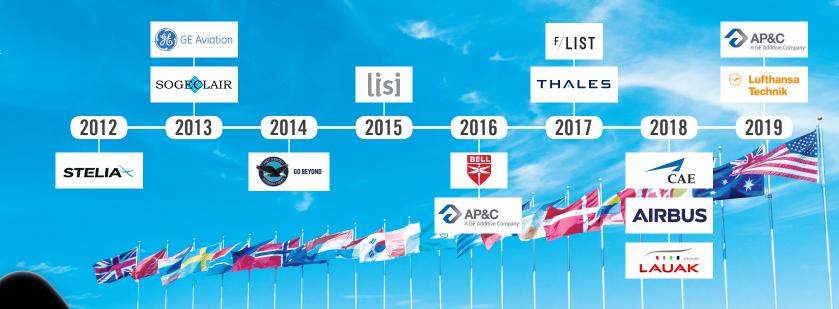
To industry

- Design
- Manufacturing
- Certification
- Aircraft maintenance
- Flight simulators
- Telecommunications
- Satellites

To interconnecting fields of research and innovation

- Artificial intelligence
- · Electric and smart vehicles
- Green aluminum and alloys

TOP PLAYERS ARE INVESTING IN QUÉBEC



AIRCRAFT OF THE FUTURE: GREEN AND CLEAN

Hydroelectricity



99% clean, renewable energy



Some of the lowest and most stable electricity rates in North America



One of the largest producers of hydropower in the world



The IREQ Research Institute: Unique in North America

Greener aircraft catalyst project

SA²GE: A unique partnership between industry and government

COMPETITIVE COSTS



1st ranked

Lowest operating costs compared to major cities in Canada and the U.S.

GENEROUS INCENTIVES

Research and development

Nearly 35% in tax credits

14% of which is fully refundable

Foreign researchers and experts

5-year Québec personal income tax exemption

